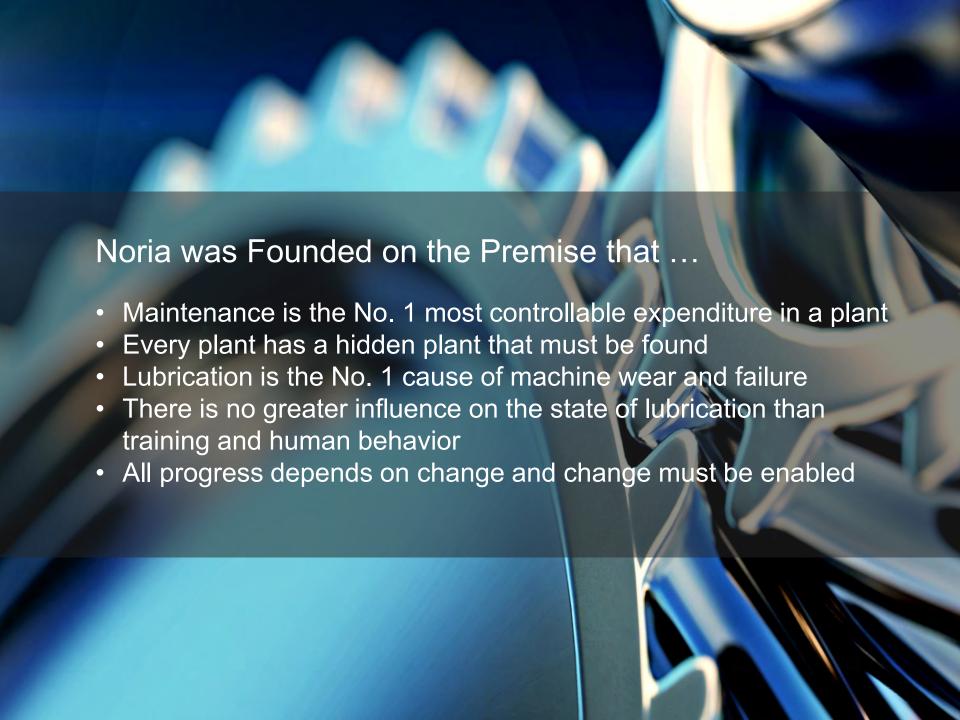




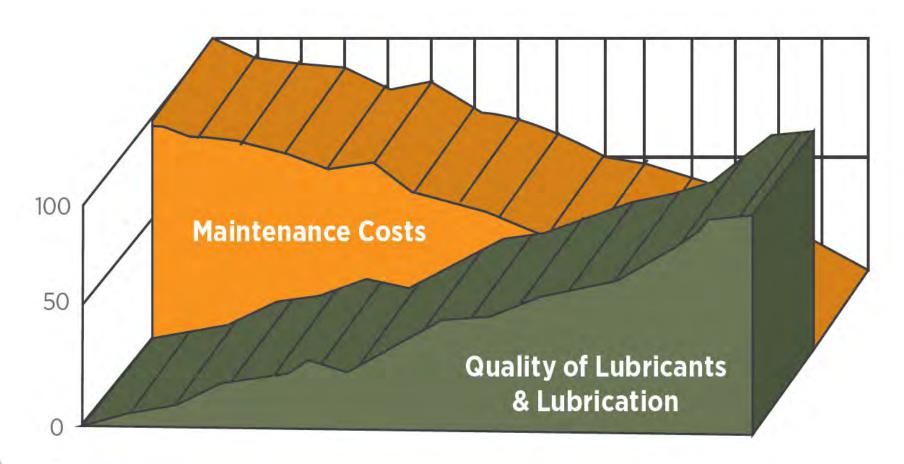
The Role of the MLE in Implementing the Landmark Standard ICML 55 Addressing the Lubrication of Mechanical Assets

Jim Fitch
Noria Corporation





The Most Common Request

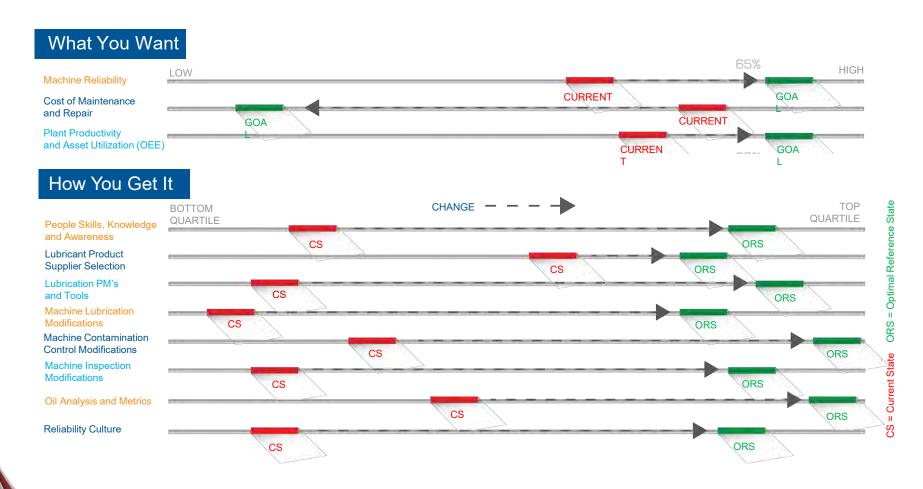




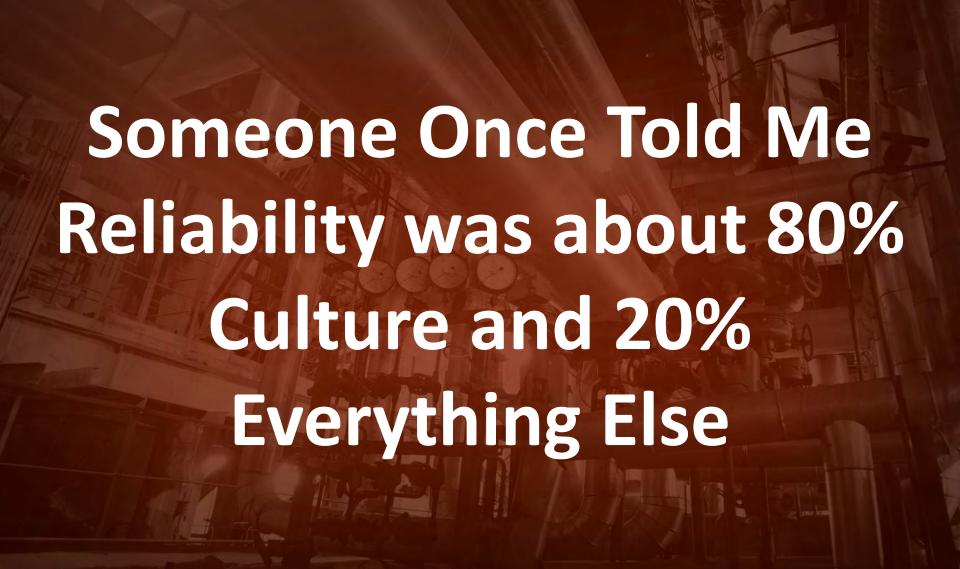




The Rewards of Action and Change

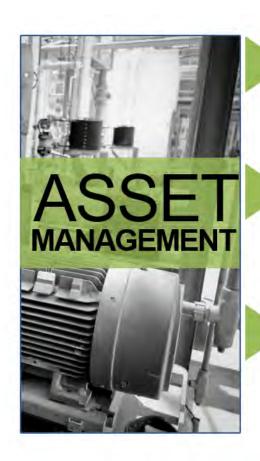








Definitions



Asset

An item, thing or entity that has potential (future), or actual, value to an organization...and can be tangible or intangible, financial or non-financial.

Asset Management

Involves the balancing of costs, opportunities and risks against the desired performance of assets, to achieve the organizational objectives.

Asset Management System

A system which provides a structured approach for the development, coordination and control of activities undertaken on assets by the organization over different life cycle stages, and for aligning these activities with its organizational objectives.



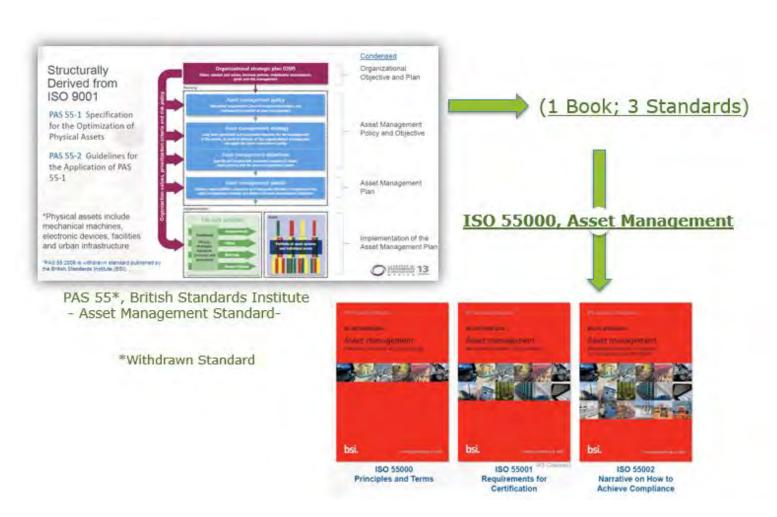








First there was PAS 55, then came ISO 55000







So Why Should Anyone Care about Asset Management?

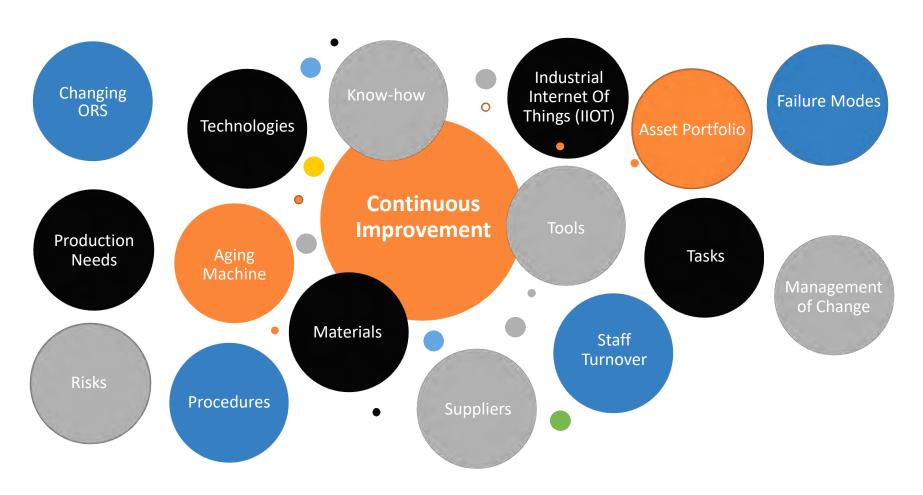


Remember that Asset management involves the balancing of costs, opportunities and risks against the desired performance of assets, to achieve the organizational objectives





Helps Manage Shifting Ground Issues









The Absence of Asset Management

Leads to....

- Confused Priorities
- Organizational Disharmony
- Fiefdoms and Activity Silos
- Flavor-of-the-Month Initiatives
- Disjointed/Fragmented Activities
- Poor Communication
- Pet Projects
- High Management Turnover
- Blame Game
- Tribal Knowledge-based Work

Results in

- Wasted Resources (People, Energies, Materials, and Products)
- Low OEE (Overall Equipment Effectiveness)
- High Operating and Repair Costs
- Short Machine Service Life (Life Cycle)
- High Cost of Ownership
- Low Return-of-Net-Assets (RONA)
- Hidden Plant (Under Utilized Capacity)







The Importance of Harmony



ISO Seeks to Harmonize Structure and Objectives of Companion Standards for Organizations ... No Bad Apples ... they Propagate





Missing Words from PAS 55-1* and ISO 55001

How frequently do the following words appear in these documents?	PAS 55-1 (REQUIREMENTS)	ISO 55001 (REQUIREMENTS)
Conditon Monitoring	3	0
Lubrication/Lubricant	0	0
Tribology	0	0
Oil or Grease		0
Maintenance	7	1
Inspection	1	0
Reliability/Reliable	1	0
Contamination	0	0
Oil Analysis	0	0

These standards describe big-picture requirements and codification of asset management. A framework. They don't provide a prescriptive game-plan to achieve the Optimal Reference State or specific benchmarks needed for compliance of lubricated mechanical assets. Asset management must be enabled.





In 2017 the International Council for Machinery Lubrication (ICML) Began the Construction of a New Consensus Standard for Lubricated Mechanical Assets

The ICML Board Solicited Help From ...

- 46 Subject Matter Experts in Lubrication, Reliability and Asset Management
- 8 ICML Boards Members and Executive Director
- 32 Trainers & Consultants
- 9 Book Authors
- 39 Separate Organizations
- 15 Countries



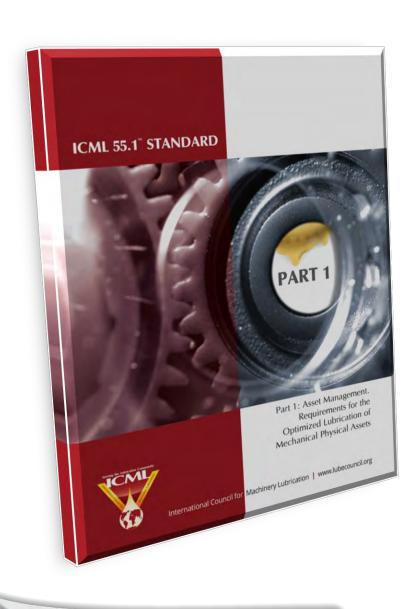


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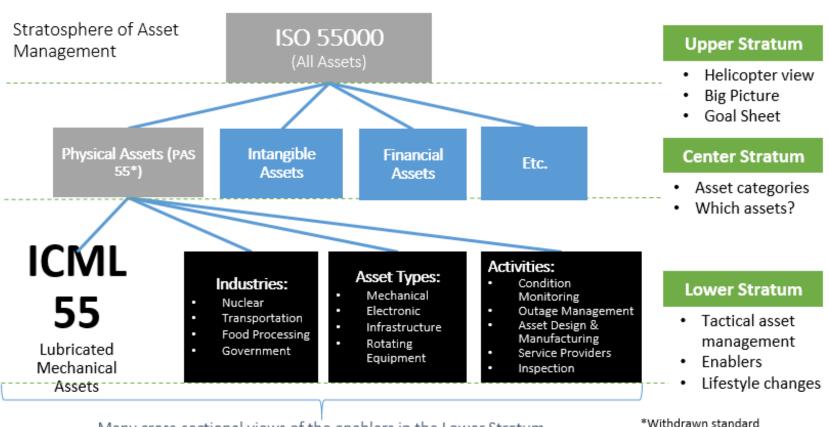




Game Changer



Introducing ICML 55...



Many cross-sectional views of the enablers in the Lower Stratum

ISO 55000 is your North Star. ICML 55 commands the ship that gets you there.





UNIFICATION—3 Standards; 1 Objective

Holistic

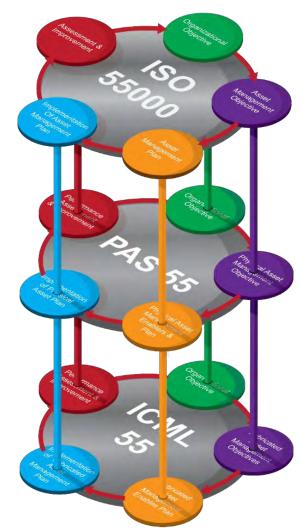
All Assets

Strategic

Physical Assets

Tactical

Lubricated Mechanical Assets



Role of ICML 55 in the Asset Management Space

- ICML 55.1 does not replace, complete and technically conflict with ISO 55001
- Instead, it is an enabling standard
- Each clause of ICML 55.1 aligns and supports one or more specific clauses of ISO 55001
- ICML 55.1 delivers a high degree of specificity (detail) at a tactical level for lubricated mechanical assets

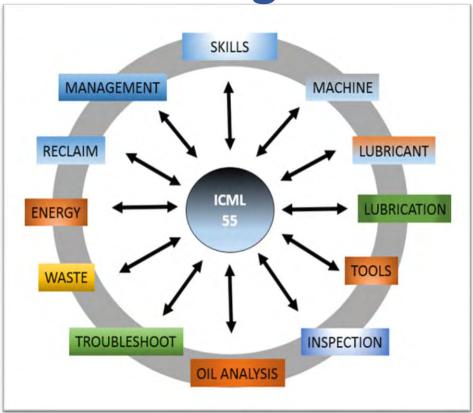








The Big 12

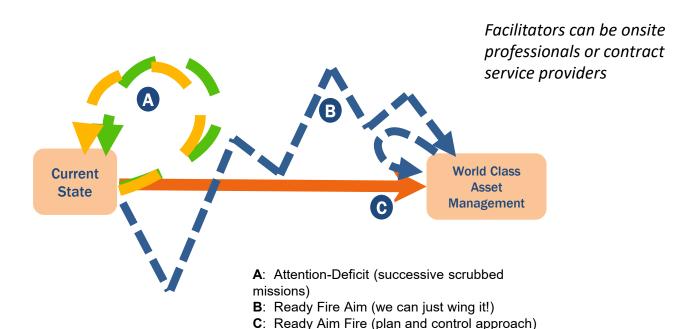


Do Not Think Nothing Has Changed!





Someone Has to Help Facilitate and Navigate the Transformation



Knowing is not the same thing as doing











- World's largest testing body in Lubrication and Oil Analysis
- Over 20,000 certified
- ISO 18436 compliance
- Available certifications:
 - Machine Lubricant Analyst I, II & III
 - Machine Lubrication Technician I & II
 - · Laboratory Lubricant Analyst I, II, & III
 - Machinery Lubrication Engineer (Apr-2018)
- Awards for excellence in Plant Lubrication and Oil Analysis

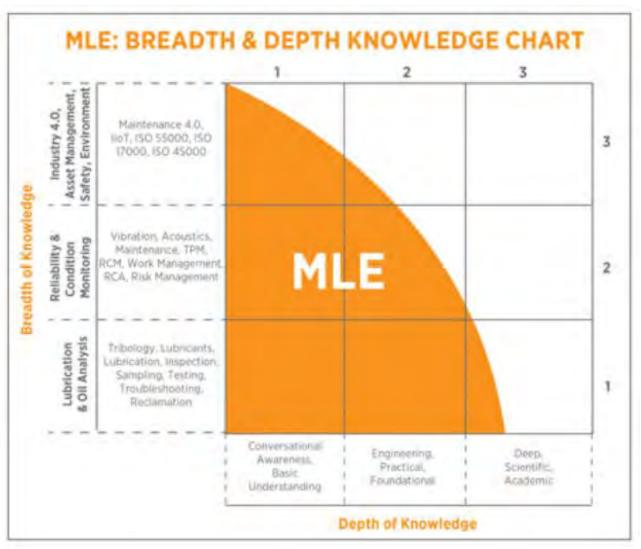


LubeCouncil.org













The Jobs of an MLE



- Selection of Lubricants
- Selection of Lubrication Equipment
- Selection of Contamination Control Products
- Management of Lubrication Suppliers and Service Providers
- Lubrication and Inspection PMs and Work Order Management
- Writes Lubrication Procedures to Be Consistent with Best Practice
- Lubricant Handling, Storage, Consumption and Conservation
- Develops Lubrication-related Engineering Specifications for New Machinery
- Warranty and Regulatory Compliance Management
- Manpower Planning, Administration, Staff Training and Certification
- Lubrication Information Management
- Oil Analysis Program Design and Coordination
- Failure Modes and Effects Analysis (FMEA); Failure Reporting, Analysis and Corrective Action System
- Management Reporting and Performance Metrics







MLE-enabled Self-funded Transformation

OPERATING & MAINTENANCE SAVINGS	INITIAL INVESTMENT (NON-RECURRING)	ANNUAL SAVINGS	1ST YEAR RETURN ON INVESTMENT	2ND YEAR & BEYOND
Reducing Your Fuel and Energy Bill	\$30	\$30	0	\$30
Reducing Your Lubricant Spend	\$20	\$10	\$10	\$10
Reducing Spend on Contamination Control	\$20	\$10	\$10	\$10
Precision PMs, Fewer Work Orders	\$10	\$30	(\$20)	\$30
Unifying Condi- tion Monitoring with Inspection	\$20	\$20	0	\$20
Total	\$100	\$100	0	\$100
Annual Savings from Downtime Reduction		\$50	\$50	\$400+
Total Return		\$150	\$50	\$450+















False Economies of Lubricant Selection

The Lure of Cheap Oil

Attempting to save money by buying economyformulated lubricants for the wrong application

False Promise of Forgiveness

Attempting to remedy bad lubrication practices by buying expensive premium lubricants

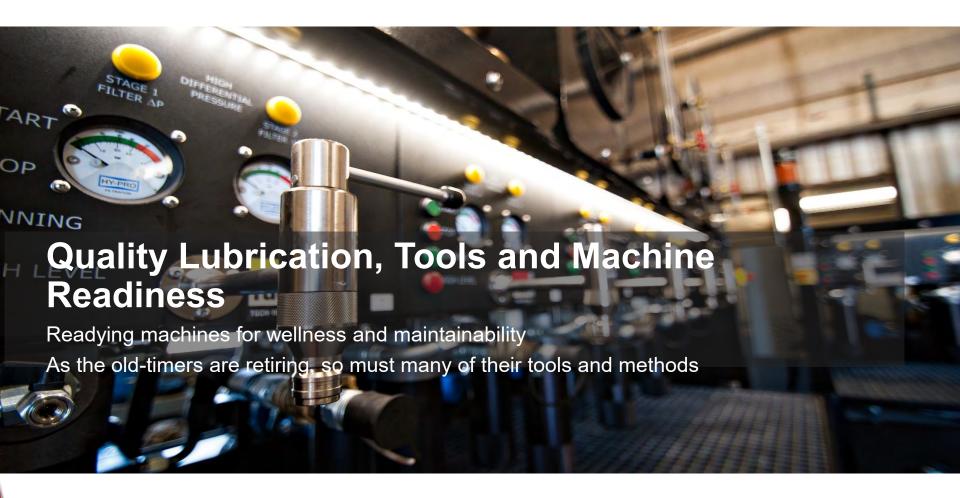


Finding Real Economies in Your Lubricant Spend

	GEAR OIL	HYDRAULIC FLUID	TURBINE OIL	MOTOR OIL	TOTAL
Current Annual Spending	\$70,000	\$120,000	\$180,000	\$40,000	\$410,000
1. Precision Optimum-life Lubricant Selection	-\$15,000	-\$5,000	-\$21,000	-\$4,000	-\$45,000
2. Proactive Lubricant Life Extension	-\$13,000	-\$3,000	-\$12,000	-\$3,000	-\$31,000
3. Optimizing the Relube Interval	-\$6,000	-\$15,000	0	-\$5,000	-\$26,000
4. Reducing Package Waste	-\$1,200	-\$2,200	0	0	-\$3,400
5. Reducing Leakage	-\$500	-\$22,000	0	0	-\$22,500
Optimized Annual Spending	\$34,300	\$75,800	\$147,000	\$28,000	\$285,100
Percent Cost Reduction	51%	37%	18%	30%	30%
Annual Savings	\$35,700	\$44,200	\$33,000	\$12,000	\$124,900







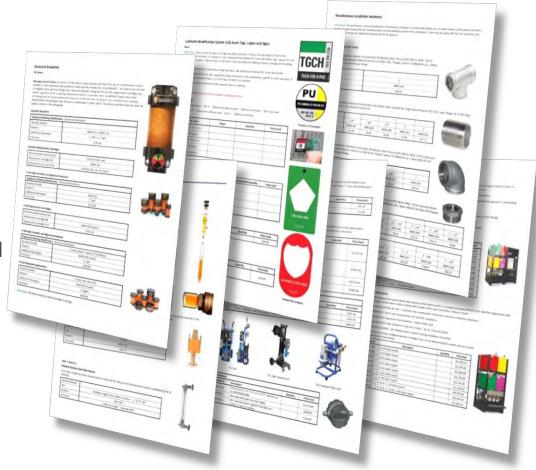






Procedures Define the Optimized Use of Tasks, Skills, Tools and Methods

- Storage and Handling
- Inspection
- Lubrication
- Contamination Control



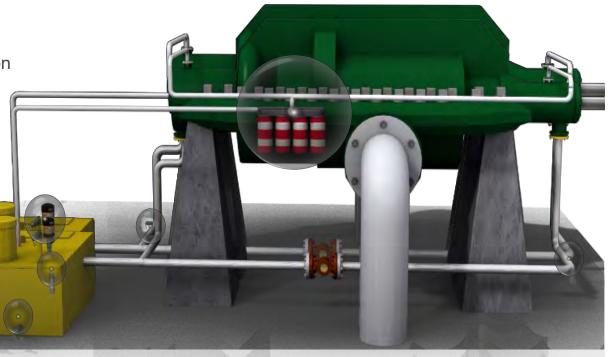






Getting Machine Modifications Right

- Breather
- Oil fill port
- Oil change
- Oil level inspection
- Filtration
- Oil sampling port

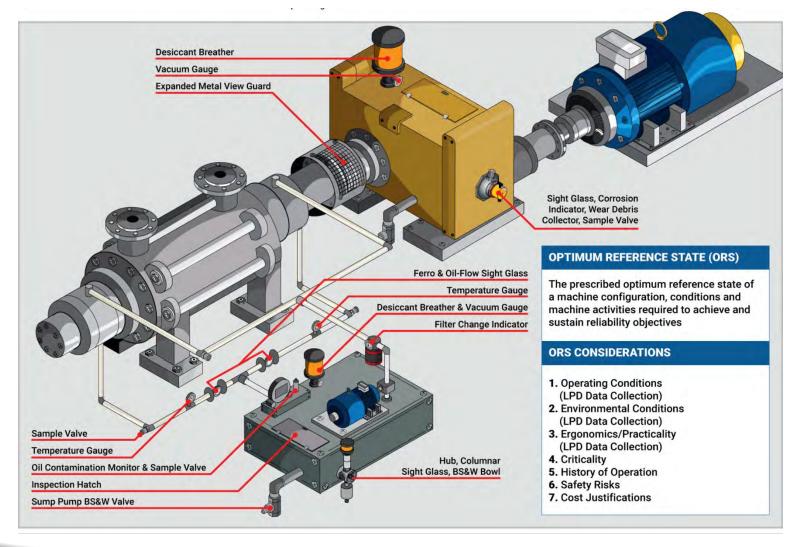








ICML 55 Machine Modifications

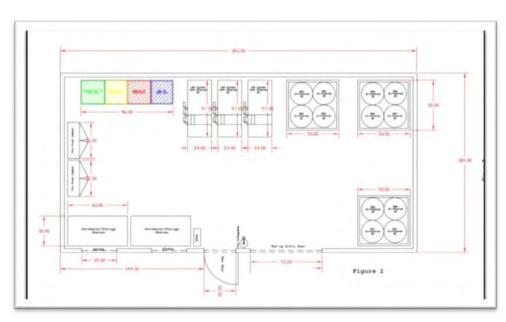






The Lube Room is the Centerpiece of your Lubrication Program











































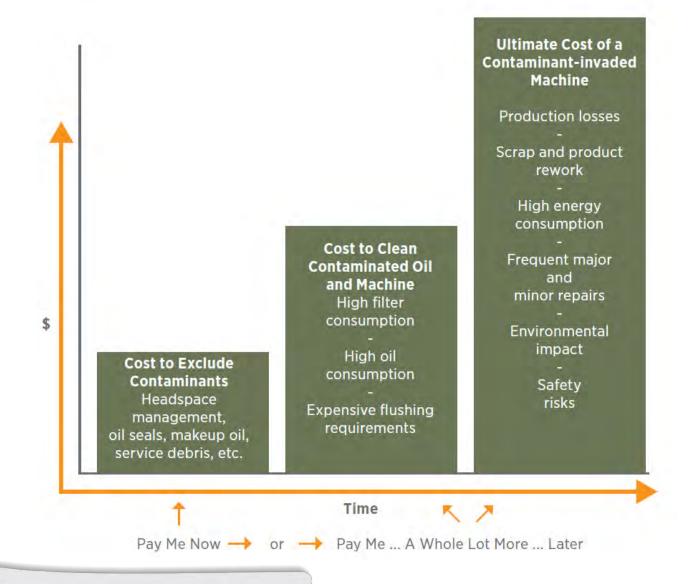






Getting the Waste Out of Contamination Control

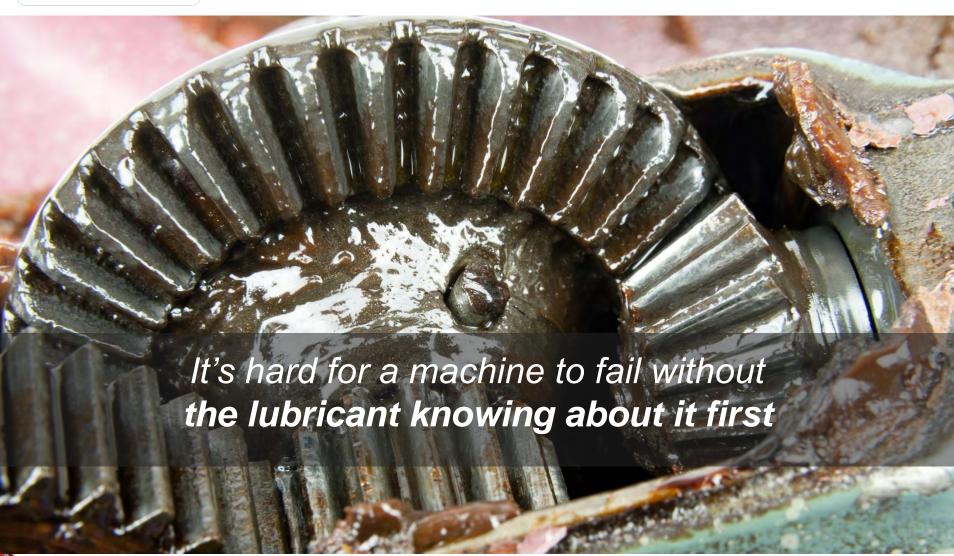
















Your Oil is Talking...



Who's Going to Answer these Questions?

- Right machines to sample?
- Right sampling frequency?
- Right sampling location?
- Right sampling procedure?
- Right lab selection?
- Right tests to perform?
- Right alarms and limits?
- Right data interpretation strategy?

But are You Listening?









Oil Analysis Done Four Ways... The Optimum Chose is?

Unattended Real-time Sensors

Sensors are permanent and dedicated to a single machine or group of machines

Real-time

Non-instrument Field Inspections

Frequent & intense examination of sight glasses, magnetic plugs, etc., using multiple sensory techniques

Daily

Portable Field Instruments and Tests

Portable instruments and methods are used at machines, typically without bottle sampling

Routine

Laboratory Analysis

Bottles are sent to an in-house or commercial lab for analysis

Periodic













Inspection Skills and the Power of Observation

- Can you find the objects on the list?
- What if you didn't have the list?
- Could a super-computer find them?



- Kite
- Flashlight
- Cowboy boot
- Whale
- Balloon
- Slice of pie
- Bird
- Tea cup
- Compass
- Ice cream cone
- Magnifying glass
- · Rhino head
- Banana







Can You See the Ten Reportable Conditions in this Sump?

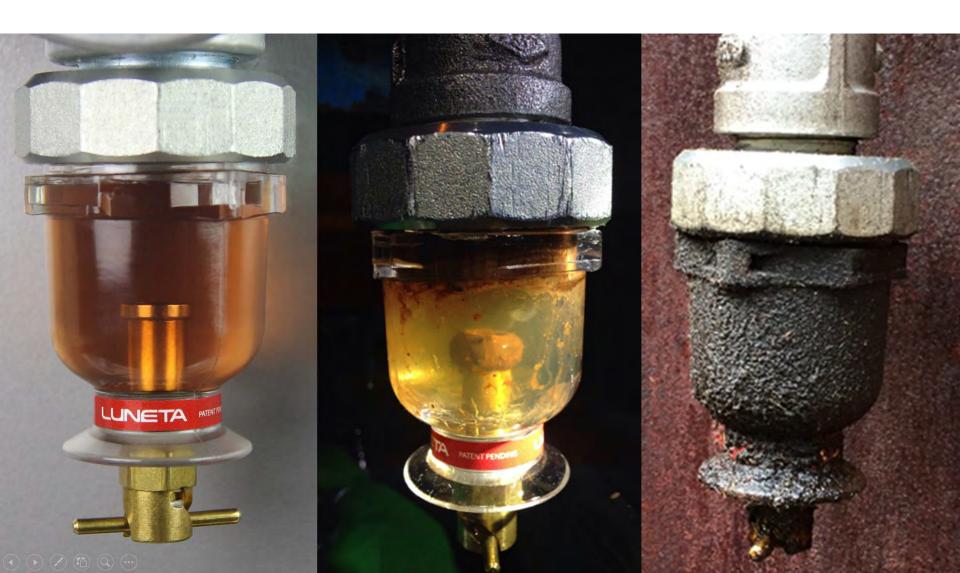


- How many would have been reported by your current inspection program?
- Or by your laboratory from a sample of oil?
- Or by your vibe program?



What Should You do Immediately if You Saw This?











Task-Based Training

The What
The How
The Why
The When
The Where

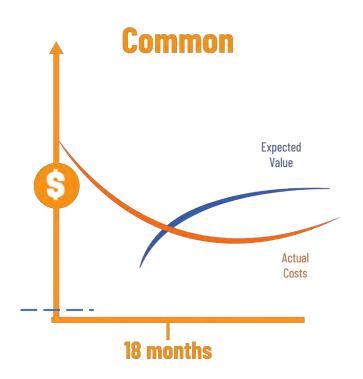
Operators, Millwrights, Trades





Let's Talk About Sustainability











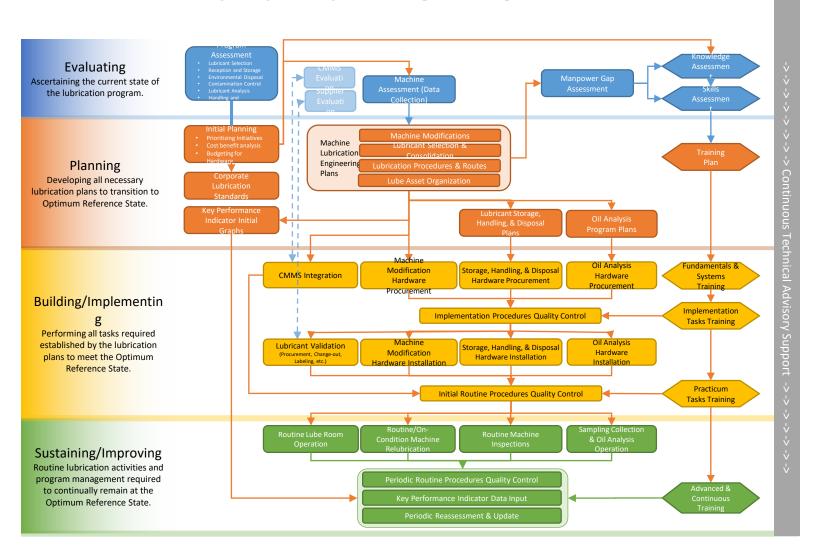
Agents of Sustainability

- Training and certification of trade
- Standardized work
- Management-of-change
- Audits and re-assessments
- Measurement: KPI, metrics, etc.
- Aligned goals, policies & objectives
- Peer pressure





What an ICML 55 Transformation Looks Like Step-by-Step ... Beginning to End

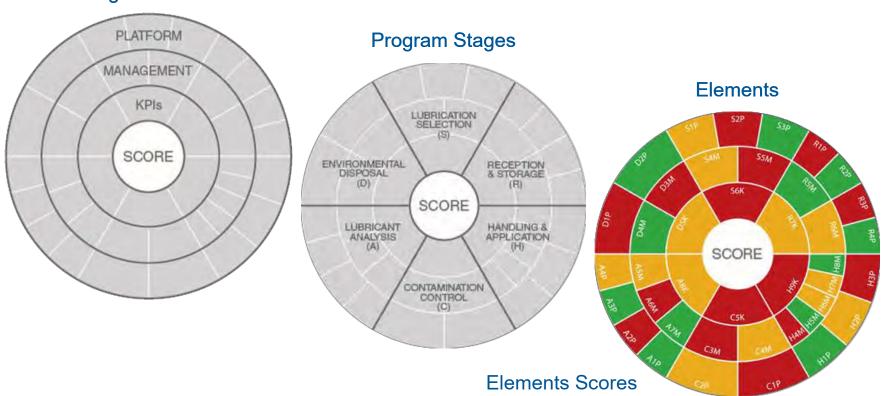






Maturity Progress is Scaled, Scored and Monitored

Management Levels









Critical Work Elements in the Transformation

Selection (S)

S1P Lubricant Selection Process
S2P Lubrication Supplier Selection
S3P Lubricant Identification System
S4M Consolidation and Optimization
S5M Lubricant Selection Training
S6K Lubricant Selection Process KPIs

Lubricant Analysis (A)

A1P Machinery Selection for Lubricant Analysis Program

A2P Test Slate Selection

A3P Lubricant Laboratory Selection

A4P Sampling

A5M Limits Selection for Lubricant Analysis

A6M Lubricant Analysis Interpretation

A7M Lubricant Analysis Training

A8K Lubricant Analysis KPIs

Reception and Storage (R)

R1P Lubricant Storage

R2P Lube Room

R3P Quality Control Process

R4P Safety Practices

R5M Inventory Management

R6M Reception and Storage Training

R7K Reception and Storage KPIs

Contamination Control (C)

C1P Contaminant Exclusion

C2P Contaminant Removal

C3M Contamination Control Objectives

C4M Contamination Control Training

C5K Contamination Control KPIs

Handling and Application (H)

H1P Lubricant Application Tasks

H2P Machinery Configuration

H3P Handling and Application Devices

H4P Lubrication Program Management

H5MLubrication Routes

H6M Machinery Inspection Devices and Practices

H7M Goals and Rewards System

H8MManagement and Application Training

H9K Handling and Application KPIs

Environmental Disposal (D)

D1P Storage and Disposal of Used Oil

D2P Storage and Disposal of Material Contaminated with Oil

D3MLeak Management

D4M Environmental Disposal Training

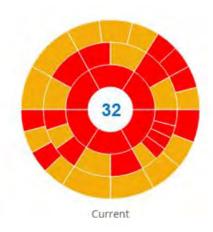
D5K Environmental Disposal KPIs

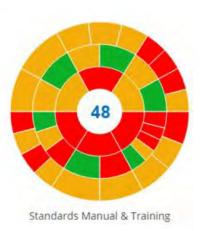






Dashboard









Implementation





Total and Compete Execution





Engineered by

Lubrication Program Development Overview



Suggested Progression Model Through Eight Initative Groups

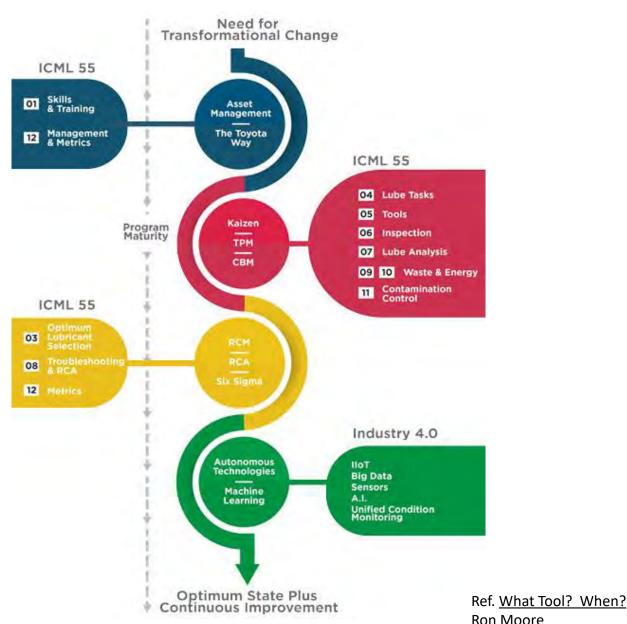


^{*}Projected scored is based on following the suggested progression model





The Transformation Journey







Thank You